

## ACTIVITIES OF THE ASSOCIATION FOR THE MONTH OF NOVEMBER 2025

### MEMBERSHIP UPDATES

#### 1. MEMBERSHIP OF THE ASSOCIATION

Total Membership strength of CMAI as on 1<sup>st</sup> December stood at 7193 including 2135 affiliated Members from 5 Regional Associations.

CMAI on-boarded 88 New Companies as Members in the month of November 2025 which are as under.

REGION	PRIMARY	ASSOCIATE	AGENT / DISTRIBUTOR	GRAND TOTAL
MUMBAI	25	4	-	29
WESTERN INDIA	-	-	-	-
SOUTHERN INDIA	13	-	-	13
NORTHERN INDIA	18	2	3	23
EASTERN INDIA	4	1	-	5
GUJARAT REGION	13	5	-	18
GRAND TOTAL	73	12	3	88

#### RENEWAL OF MEMBERSHIP WITH THE ASSOCIATION

The Association received Membership Renewals from 32 Members in various Categories during the Month of November 2025 . They are as under :

REGION	LIFE	PRIMARY	ASSOCIATE	RETAILER	GRAND TOTAL
MUMBAI	1	9	1	-	11
WESTERN INDIA	-	1	-	-	1
SOUTHERN INDIA	-	5	1	-	6
NORTHERN INDIA	-	4	1	-	5
EASTERN INDIA	-	2	-	1	3
CENTRAL INDIA	-	-	-	-	-
GUJARAT REGION	-	6	-	-	6
GRAND TOTAL	1	27	3	1	32

..2/-

#### THE CLOTHING MANUFACTURERS ASSOCIATION OF INDIA

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: 2 :

There are 694 Members whose Subscription for the current Financial Year is still pending. We had requested thru an e-mail dated 18<sup>th</sup> October 2025 to those Members to send their Renewals at the earliest to avoid uninterrupted Services and keeping them in the Inactive List. We have also informed them that Members can Pay their Renewals through the following Link or NEFT or by a Crossed Cheque.

[https://cmai.in/membership\\_form/public/members/login](https://cmai.in/membership_form/public/members/login)

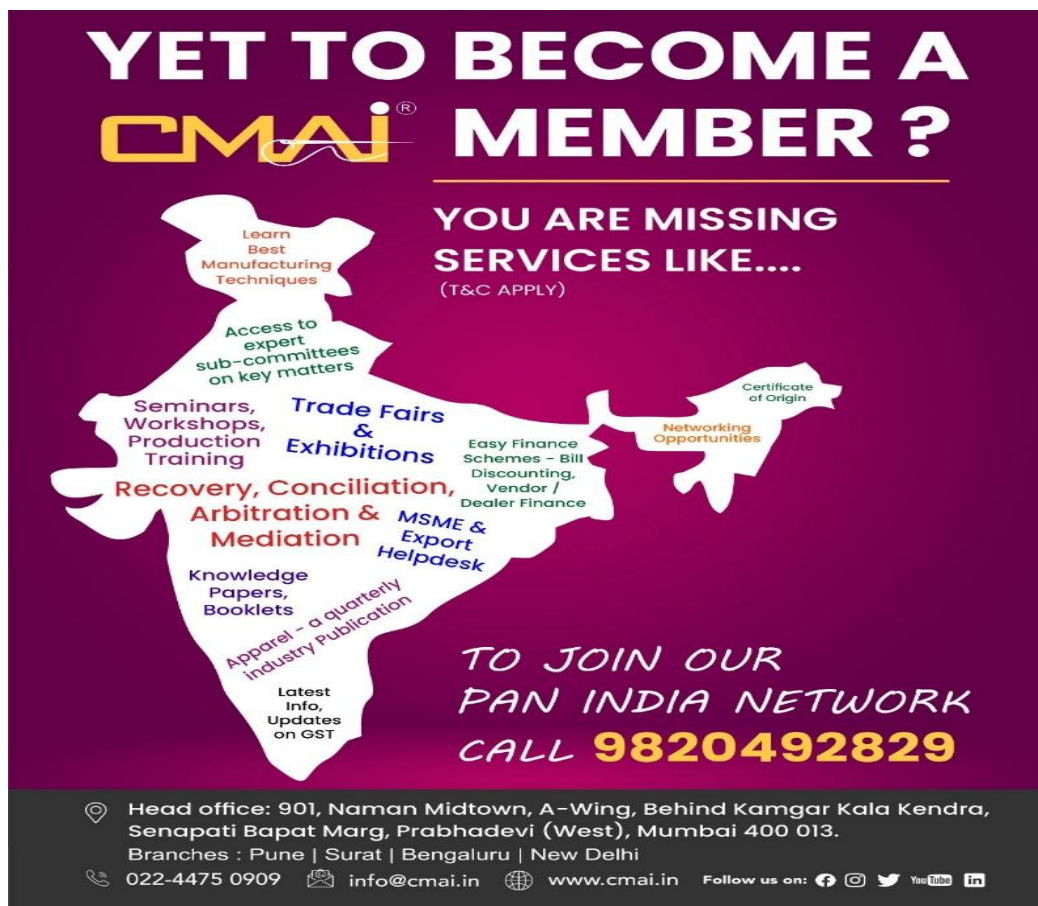
The Bank Details of the Association for NEFT/RTGS are as under :-

Name of Beneficiary: **CMAI Membership A/c.**

Bank Name: **HDFC Bank** , IFSC CODE: **HDFC0000005**

Account Number: **00051450000092**

**ONE MEMBERSHIP – MANY SOLUTIONS**



**YET TO BECOME A CMAI MEMBER ?**

**YOU ARE MISSING SERVICES LIKE....**  
(T&C APPLY)

- Learn Best Manufacturing Techniques
- Access to expert sub-committees on key matters
- Seminars, Workshops, Production Training
- Trade Fairs & Exhibitions
- Recovery, Conciliation, Arbitration & Mediation
- Knowledge Papers, Booklets
- Apparel – a quarterly industry Publication
- Latest Info, Updates on GST
- Easy Finance Schemes – Bill Discounting, Vendor / Dealer Finance
- MSME & Export Helpdesk
- Networking Opportunities
- Certificate of Origin

**TO JOIN OUR PAN INDIA NETWORK CALL 9820492829**

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## CONCILIATION & ARBITRATION REPORT FOR THE MONTH OF OCTOBER & NOVEMBER 2025

### CONCILIATION & ARBITRATION SUMMARY REPORT FOR THE PERIOD OCT'25-NOV'25

MIS FOR THE PERIOD OF	OCT' 2025		NOV' 2025	
	No. of Files	Amount	No. of Files	Amount
Opening Total Cases pending resolution	489	₹ 15,67,10,484	472	₹ 15,12,25,466
New Complaints	14	₹ 34,13,992	19	₹ 19,25,311
Complaints resolved fully in the Month	1		11	
Cases Transferred to Caution List	30	₹ 71,23,246	16	₹ 44,72,637
Amount to be Reduced in the Month		₹ 17,75,764		₹ 47,27,860
Total Cases pending resolution as on month end	472	₹ 15,12,25,466	464	₹ 14,39,50,280
Current Payment	25	₹ 17,25,764	24	₹ 31,26,405
Post Dated Cheque Received	1	₹ 50,000	0	₹ 0
Amount Collected in the Month	26	₹ 17,75,764	24	₹ 31,26,405
Discount Amount Written-Off by Member in the month	1	₹ 0	9	₹ 16,01,455
Amount to be Reduced in the Month		₹ 17,75,764		₹ 47,27,860
Complaints in Caution List	1542	₹ 32,22,14,052	1558	₹ 32,66,86,689

## MEETINGS

The Office Bearers and the Members of the Managing Committee of the Association met on 12<sup>th</sup> November 2025 and discussed and decided few key points in the organisational matters including Organising of The North India Garment Fair, 82<sup>nd</sup> National Garment Fair, CMAI's FAB Show ,CMAI's Corporate Fair, Releasing CMAI's Apparel Consumption Study Report 2025 on the Apparel Industry, Progress made on the Working of Apparel Training Institute at Asmeeta Texpa, Bhiwandi etc.

A Meeting of the Members of the Conciliation & Arbitration Sub-Committee was held on Wednesday 26<sup>th</sup> November~ 2025 at 4:00 PM in the Office of the Association to discuss current Status of various Complaints received from Members and the Brain storming Session by the Sub Committee Members on how to take this forward to make the Conciliation and Arbitration Department more Efficient in resolving the Complaints.

....4/-

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## PRE-LAUNCH OF APPAREL TRAINING CENTRE AT MAGUS FASHION CITY, BHIWANDI!



CMAI in association with Magus Fashion City successfully hosted an Interactive Session on “PM Viksit Bharat Rozgar Yojana (PMVBRY)” and “The Employees' Enrolment Campaign, 2025 (EEC 2025)” on 14th November 2025 at CMAI ATC in Asmeeta Textile Park, Bhiwandi.

Shri M. S. Arya, Regional PF Commissioner-I, Shri Milind Deuralkar, Regional PF Commissioner-II, and Shri Tatsat Mishra, Enforcement Officer made a presentation on the benefits to the Employers in PM Viksit Rozgar Yogana on hiring additional employees. They also informed the attendees about the Employees' Enrolment Campaign, 2025 (EEC 2025) by the Indian Ministry of Labour and Employment, which is a special window for employers to bring past employees under the social security cover of the Employees' Provident Fund (EPF).

The Presentation was followed by a Q&A where more than 25 Manufacturers and HR Manager gained insights on PMVBRY and EEC 2025 and also took the opportunity to get their queries on PF resolved from the PF Officials.

## PLI SCHEME ON TEXTILE SECTOR


LIVE  
WEBINAR

COLLABORATING  
PARTNERS


### Textile Sector PLI Scheme Framework, Benefits & Insights

Join us to discover how the PLI Scheme can drive growth of your textile business

Friday, 21st November, 4:00 – 5:00 pm IST



**MR. PRASHANT AGARWAL**  
Jt. Managing Director  
Wazir Advisors



**MR. VARUN VAID**  
Business Director  
Wazir Advisors



**MS. CHANDRIMA CHATTERJEE**  
Secretary General  
CITI

Send Your Queries in Advance at:  
pli@wazir.in OR mail@citiindia.org



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Wazir Advisors in collaboration with Confederation of Indian Textile Industry ( **CITI**) organised a Webinar on Textile Sector PLI Scheme: Framework, Benefits & Insights on Friday, 21st November 2025 between 4.00 PM & 5.00 PM.

We have disseminated this information to all Members of the Association alongwith the Webinar details mentioning the Name of Speakers & Moderator in the said Webinar.

## BREAKING NEWS



CMAI invited leading Innerwear, Loungewear, and Sleepwear Manufacturers\* for an Interactive meeting on 22<sup>nd</sup> November 2025 in Mumbai to discuss future collaboration opportunities.

With retail formats rapidly converging, the industry is gearing up to unite on a common platform to address shared challenges and build a stronger future together.

Over 50 leading names from the category attended the meeting and welcomed CMAI's initiative to bring the industry under one umbrella.

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## EVENTS

### 3<sup>RD</sup> NORTH INDIA GARMENT FAIR ( NIGF )

The 3<sup>rd</sup> Edition of North India Garment Fair Organised on the 25<sup>th</sup>, 26<sup>th</sup> to 27<sup>th</sup> November 2025 at Yashobhoomi, New Delhi received an overwhelming response from North India.

125 exhibitors showcased a diverse array of Menswear, Womenswear, and Kidswear in the said Show.



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The NIGF was Inaugurated by Leading Retailers, including Abhishek Gupta (Gupta Creations Pvt Ltd, New Delhi); Naman Narang (Narang Garments, New Delhi); Ravindra Arora (Ravi Exclusif & Janaab, Amritsar); Alok & Heramb Aggarwal (A to Z Kids House, Hisar); Laxmikant Biyani (Sagar, Sikar) in the presence of Santosh Katariya, President, Rohit Munjal, Vice President, Naveen Sainani, Hon. Gen. Secretary, Mukesh Jain, Hon. Jt. Gen. Secretary & Chairman, North India Garment Fair; Jagdish Harwani, Jt. Chairman, North India Garment Fair; Anand Chokshi, Member, Managing Committee and Rahul Mehta, Chief Mentor, CMAI.

**3rd edition**  
**CMAI NORTH INDIA**  
**GARMENT FAIR**

**NIGF CLOSING ON A HIGH...**  
*Voices of Happy Exhibitors*  
**HERE ARE SOME TESTIMONIALS!**

**KARUNYA KNITWEARS, TIRUPPUR**

**“** We are looking forward to doing more CMAI fairs like this one as it has opened up new avenues and perspectives. Being at the show has been a great learning experience for us and we are now geared up with a fresh approach to work closely with the regional retailers. By coming here, we got to network, know new people, form new friendships and also learned to do our business better. Overall, it was a great experience and from the organization side how easy everything was, and most of it was taken care of. All in all, it was a great experience. **”**

**AKANKSHA FABRICS, LUDHIANA**

**“** This was our second time at NIGF and both times it has been a good experience. We are looking forward to participating again. The experience has been fruitful since the ongoing season is winter wear and we deal only in winter wear. I got some new buyers who were looking for ready stock. And through the business networking session, we met new agents and distributors in unrepresented territories. **”**

**MOHILYA COUTURE PVT. LTD., SURAT**

**“** We participated at this fair for the first time and were able to meet good clients from the North. We also managed to get a lot of business. Moreover, we got 10x more business than what we had anticipated which included export orders. **”**

**HDR IMPORT EXPORT, MUMBAI**

**“** We have come to NIGF for the first time and we had a very good experience, with very encouraging response from the customers across North India. The show was awesome and we have got very good business outcome through distributors, agents, wholesalers. We are thankful to CMAI for hosting such a successful event. **”**

**THANK YOU**

TO ALL THE  
**EXHIBITORS & VISITORS**  
 FOR MAKING

**3rd edition**  
**CMAI NORTH INDIA**  
**GARMENT FAIR**

**SUCCESSFUL**

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## 82<sup>ND</sup> NATIONAL GARMENT FAIR ( NGF )



The Association has received an Overwhelming response for the 82<sup>nd</sup> National Garment Fair to be held from 20<sup>th</sup> to 22<sup>nd</sup> January 2026 at Bombay Exhibition Centre, Nesco Complex, Goregaon East, Mumbai 400063. 226 Exhibitors (264 Stalls) will present 252 Brands in Men's s Wear Section in Hall 1, 308 Exhibitors ( 360 Stalls ) will present 386 Brands in Hall 3 & 4 and 297 Exhibitors ( 381 Stalls) will present 397 Brands in Hall 2 & 6 and 24 Exhibitors ( 26 Stalls ) in Hall 1, covering a Gross Area of Apprx. 700000 Sq Ft Area .

Draw of Lots for Allotment of Stalls is scheduled to be held in the 3<sup>rd</sup> / 4<sup>th</sup> week of December 2025.

## 74<sup>TH</sup> INDIA INTERNATIONAL GARMENT FAIR ( IIGF )

The **74<sup>th</sup> India International Garment Fair (IIGF) Autumn / Winter 2026-27** will be held from 23<sup>rd</sup> – 25<sup>th</sup> January 2026 at Yashobhoomi, Dwarka, New Delhi.

The IIGF is held under the aegis of International Garment Fair Association (IGFA), jointly organized by The Clothing Manufacturers Association of India (**CMAI**), Garment Exporters & Manufacturers Association (GEMA) & Garment Exporters Association of Rajasthan (GEAR) on 23<sup>rd</sup>, 24<sup>th</sup> & 25<sup>th</sup> January 2026 . IIGF is One of the Largest Apparel Trade Show in India recognized by International Buyers and Buying Agents. IIGF is a forum which provides a platform to the Exhibitors to showcase their Latest Designs, Style and Innovative Collections to Overseas Buyers/Buying Agents who visit the Fair.

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## **SPECIAL INCENTIVE**

Special Incentive offered for Participants displaying Knitwear Garments and are from cities where the distance is more than 1000 kms from New Delhi.

- One return air fare (Lowest economy class airfare prevailing one month prior to the fair) on booking of stall size upto 18 sq. mtr. will be reimbursed on submission of actual air ticket subject to maximum of Rs. 16000/- per return journey.
- One additional return air fare (Lowest economy class airfare prevailing one month prior to the fair) on multiple booking of 18 sq. mtr. each will be reimbursed on submission of actual air ticket subject to maximum of Rs. 16000/- per person per return journey.

The Association has so far forwarded 20 Applications admeasuring an Area of 447 Sqm for Participation in the said Fair.

The above Special Incentive (a or b) will be reimbursed only after the conclusion of the Fair and submission of air tickets.

For further assistance, please contact Mr Vishal Revle on his Mobile No. 9004277291

## **6<sup>TH</sup> EDITION OF CMAI FAB SHOW**

The 6<sup>th</sup> Edition of CMAI FAB Show will be held on 2<sup>nd</sup> 3<sup>rd</sup> & 4<sup>th</sup> April 2026, at Bombay Exhibition Centre, Mumbai.

This year, Buyers expected are from 27 Countries, One platform, One Chance to Shine - Bigger, Bolder, and Brighter than ever . Showcase your finest Collections to thousands of top Brands, Manufacturers, Overseas Buyers, Exporters, E-Commerce, Private Labels and many more across India and beyond. Opportunities like this don't wait ! Stall booking for 2026 is Open on 1<sup>st</sup> November 2025 . To Book Your Stall:\* <https://bit.ly/4pQM23O> .

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So far, the Association has been able to sell 88 Exhibitors ( 221 Stalls covering an Area of 2941 Sqm out of 221 Stalls, admeasuring an Area of 7578 Sqm.



***Connect . Collaborate & Grow .India's largest Fabrics & Accessories Sourcing Show returns stronger than ever. Showcase your best, meet top buyers, and expand your reach.***

## **GLOBAL FASHION CONFERENCE 2025**

CMAI was invited by China National Textile & Apparel Council to attend the Global Fashion Conference 2025 held in Humen, China on the 16th & 17th November 2025 . Rohit Munjal, Vice President, and Ankur Gadia, Vice President, represented CMAI at the Conference which was attended by representatives of 23 Countries and approximately 700 delegates from China. Rohit Munjal made a presentation on the Indian Apparel Industry at the Round Table Conference.

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## AN INTERACTIVE MEETING WITH SECRETARY ( TEXTILES)



An Interactive Meeting with Smt. Neelam Shami Rao, Secretary (Textiles), Ministry of Textiles, Govt. of India was held on 13<sup>th</sup> November 2025 in Mumbai.

A truly fruitful and insightful Interactive Meeting with Smt. Neelam Shami Rao, Secretary (Textiles), Ministry of Textiles, Govt. of India in presence of Addl. DGFT, Textile Commissioner, and Secretary Textile Committee was successfully organised by MATEXIL, PDEXCIL, CMAI and TEXPROCIL in Mumbai last evening.

Engaging discussions encompassed around the newly announced Export Promotion Mission, GST 2.0, laying a progressive roadmap for innovation-led growth, availability of raw material, accelerating exports in view of FTA's with several new markets, availing govt. subsidy / support

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schemes under Ease of Doing Business. Santosh Katariya, President-CMAI underscored that a renewed and strategic focus on growing the domestic garment industry / retail market will also be essential for a comprehensive and sustainable growth plan.

Secretary ( Textiles ) appreciated CMAI's efforts of having conducted a one of its kind in depth research, which will give deeper insights into industry statistics Interactive Meeting with Smt. Neelam Shami Rao, Secretary (Textiles), Ministry of Textiles, Govt. of India in Mumbai.

In the presence of more than 70 textile industry leaders gathering included stalwarts including B.S.Nagesh (Shoppers Stop), Hemant Jain (Killer), Sanjay Vakharia (Spykar), Rakesh Biyani (Style Union), Dimple Arora (Status Quo), Harsh Agarwal (Gini Jony), along with Anand Chokshi, Nikhil Furia, and Rahul Mehta (CMAI), representing the value chain was quite heartening and strengthens hope for meaningful progress and positive results for all stakeholders

## LEARNING EXPERIENCE

### AWARENESS PROGRAM ON THE NATIONAL APPRENTICESHIP TRAINING SCHEME (NATS) UNDER APPRENTICESHIP ACT 1961

IMC Chamber of Commerce and Industry invited CMAI and its Members to the Awareness Program on The National Apprenticeship Training Scheme (NATS) under Apprenticeship Act 1961 that Chamber Organized on Wednesday, 17<sup>th</sup> December, 2025 from 3:00 pm to 5:30 pm at Babubhai Chinai Committee Room, 2nd Floor, IMC Building, IMC Marg, Churchgate, Mumbai – 400020..

The National Apprenticeship Training Scheme (NATS) is a Government of India Program under Ministry of Education that makes it mandatory for Employers with a Workforce of 30 or more, including Contractual Staff to engage apprentices, at a Rate between 2.5% and 15% of their total Strength.

The Session was addressed by Shri. P. N. Jumle, Director, Board of Apprenticeship Training (Western Region), Ministry of Education, Government of India.

Owner / Director / HR Personnel of the company having workforce of 30 or more are mainly focussed to attend the Program.

There was **NO PARTICIPATION FEE** for this event, though, Registration was mandatory and the Registration link in a google format was shared to the Members concerned.

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Like Every Year , the **Trust for Retailers & Retail Associates of India ( TRRAIN ) Retail Awards** will be celebrated for its excellence in customer service—an effort that has grown stronger each year with Industry's invaluable support. As always, the Association has decided to Support this Event.

As they approach the **14th edition of the Awards**, they are gearing up to roll out their communication campaign via e-mail.

We have requested our Members to be a part of this journey to honour and uplift customer service excellence in Indian Retail and forward their Registration directly to TTRAIN.

## CMAI IS IN THE MEDIA

### Press Release- 1.

### CMAI gears up to Host 3rd North India Garment Fair from 25- 27 November 2025 in New Delhi

*Over 125 exhibitors and 5000+ trade visitors expected from Delhi/NCR, Punjab, Haryana, Uttar Pradesh, Rajasthan, Himachal Pradesh and other states.*

The Clothing Manufacturers Association of India (CMAI) is all set to host the 3rd edition of the **North India Garment Fair (NIGF 2025)** from **25th–27th November, 2025**, at the state-of-the-art **Yashobhoomi, Dwarka, New Delhi**. With participation from over 125 leading exhibitors and 5000+ trade visitors anticipated, the fair is poised to be a key driver of business growth and fashion trends.

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Now in its third consecutive year, NIGF has become an important event for the garment industry in North India, providing insights into buyer preferences and demand outlook. The fair continues to play a vital role in enabling collaboration, expanding distribution, and elevating the profile of Indian Apparel Brands in one of the Country's most dynamic retail regions. Following the success of its past editions,

The upcoming edition will be inaugurated by leading North Retailers, **Ashutosh Gupta (Bindal Apparels, New Delhi); Naman Narang (Narang Garments, New Delhi); Ravindra Arora (Ravi Exclusif, Amritsar); Alok & Heramb Aggarwal (A to Z Kids House, Hisar); Laxmikant Biyani (Sagar, Sikar).**

Speaking about the prospects, **Santosh Katariya, President, CMAI**, said, *"The main aim of NIGF is to tap into the high-potential Northern market. It presents an unparalleled opportunity for exhibitors to engage with buyers, discover brands, forge new partnerships and understand regional preferences. The introduction of a dedicated pavilion from Tirupur featuring more than 20 manufacturers will be a special attraction this year."*

Prominent brands showcasing their latest collection includes **Watcher Shirts, Denis Parkar, Stil-O-Stitch, Scakhi, Juniper, Little Kangaroo, Kittens and many others** from manufacturing hubs like Mumbai, Surat, Jaipur, Ahmedabad, Tirupur, Ludhiana, Kolkata including Delhi/NCR.

For the first time, a pavilion will feature leading manufacturers from Tirupur, the city known as the knitwear capital of India. Moreover, some of the key regional retailers who regularly visit the fair include **Aristocrat Garments, Ludhiana; Suvidha Stores, Haryana; Stanmax, Delhi and Yougal Sons, Jammu & Punjab** among many others.

The Fair attracts North India's retail network, including top agents, distributors, and large-format stores. The edition will showcase a wide range of **menswear, womenswear and kidswear**, offering unparalleled sourcing and networking opportunities.

## Press Release 2.

### **CMAI Organizes the 3rd North India Garment Fair (NIGF 2025) to New Delhi, Aiming to Drive Growth in the Northern Apparel Market**

The 2nd North India Garment Fair (NIGF 2025) by the Clothing Manufacturers Association of India (CMAI) has commenced on November 25 till November 27, 2025, at the Yashobhoomi Convention Center (IICC), Sector 25, Dwarka, New Delhi. NIGF 2025 features over 125 exhibitors showcasing a diverse array of menswear, womenswear, and kidswear.

The inauguration ceremony was graced by leading retailers, including Abhishek Gupta (Gupta Creations Pvt Ltd, New Delhi); Naman Narang (Narang Garments, New Delhi); Ravindra Arora (Ravi Exclusif & Janaab, Amritsar); Alok & Heramb Aggarwal (A to Z Kids House, Hisar); Laxmikant Biyani (Sagar, Sikar) among others.

Industry players such as Santosh Katariya, President, CMAI; Rohit Munjal, Vice President, CMAI; Naveen Sainani, Hon. Gen. Secretary, CMAI; Mukesh Jain, Hon. Jt. Gen. Secretary & Chairman, North India Garment Fair; Jagdish Harwani, Jt. Chairman, North India Garment Fair; Anand Chokshi, Member of CMAI and Rahul Mehta, Chief Mentor, CMAI were in attendance.

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The event also saw the participation of numerous other office bearers of CMAI, enhancing the significance of the occasion.

**Santosh Katariya, President, CMAI**, expressed, *“NIGF 2025 aims to harness the immense potential of the Northern market, offering a dynamic platform for exhibitors to engage with buyers, discover new brands, and build strong business partnerships. Further, with an expected attendance of over 5,000 trade visitors, the fair will serve as a powerful networking hub for connecting buyers from across India with industry frontrunners.”*

NIGF 2025 features a diverse array of leading brands including Watcher Shirts, Denis Parkar, Stil-O-Stitch, Scakhi, Juniper, Little Kangaroo, Kittens and many others from manufacturing hubs like Mumbai, Surat, Jaipur, Ahmedabad, Tirupur, Ludhiana, Kolkata including Delhi/NCR. Retailers from across the country are expected to attend the North India Garment Fair 2025, making it a significant event for the industry.

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## **CMAI gears up to Host 3rd North India Garment Fair from 25- 27 November 2025 in New Delhi**

**By Our Staff Reporter**

**MUMBAI, NOV. 23—**

The Clothing Manufacturers Association of India (CMAI) is all set to host the 3rd edition of the North India Garment Fair (NIGF 2025) from 25th–27th November, 2025, in New Delhi.

With participation from over 125 leading exhibitors and 5000+ trade visitors anticipated, the fair is poised to be a key driver of business growth and fashion trends.

Now in its third consecutive year, NIGF has become an important event for the garment industry in North India, providing insights into buyer preferences and demand outlook. The fair continues to play a vital role in enabling collaboration, expanding distribution, and elevating the profile of Indian apparel brands in one of the country's most dynamic retail regions. Following the success of its past editions,

The upcoming edition will be inaugurated by leading North Retailers, Ashutosh Gupta (Bindal Apparels, New Delhi); Naman Narang (Narang Garments, New Delhi); Ravindra Arora (Ravi Exclusif, Amritsar); Alok & Heramb Aggarwal (A to Z Kids House, Hisar); Laxmikant Biyani (Sagar, Sikar).

Speaking about the prospects, Santosh Katariya, President, CMAI, said, “The main aim of NIGF is to tap into the high-potential Northern market. It presents an unparalleled opportunity for exhibitors to engage with buyers, discover brands, forge new partnerships and understand regional preferences. The introduction of a dedicated pavilion from Tirupur featuring more than 20 manufacturers will be a special attraction this year.”

Prominent brands showcasing their latest collection includes Watcher Shirts, Denis Parkar, Stil-O-Stitch, Scakhi, Juniper, Little Kangaroo, Kittens and many others from manufacturing hubs like Mumbai, Surat, Jaipur, Ahmedabad, Tirupur, Ludhiana, Kolkata including Delhi/NCR.

For the first time, a pavilion will feature leading manufacturers from Tirupur, the city known as the knitwear capital of India. Moreover, some of the key regional retailers who regularly visit the fair include Aristocrat Garments, Ludhiana; Suvidha Stores, Haryana; Stanmax, Delhi and Yougal Sons, Jammu & Punjab among many others.

The fair attracts North India's retail network, including top agents, distributors, and large-format stores.

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# Govt pulls QCOs on 14 polyester inputs

FROM PAGE 1

and integrated backwards. We welcome the decision of the government, and we will continue to stay competitive offering the best quality products to the downstream industry for domestic and value-added export market."

The withdrawal of QCOs fulfils an MSME industry wish, significantly benefiting textile makers, said Rahul Mehta, chief mentor of the Clothing Manufacturers Association of India. However, it also goes against the government's original plan to expand the ambit of QCOs to cover more products.

The raw materials now free of QCOs are used to make man-made fibres, plastics, packaging, footwear, consumer goods, appliances and automotive components. Several of them are among India's most critical chemical imports, sourced from China, South Korea, Taiwan, Saudi Arabia, the UAE, Thailand and Singapore.

Just last week, the Chemicals and Petrochemicals Manufacturers Association had written to the government, making a



The raw materials now free of QCOs are used to make man-made fibres, plastics, packaging, footwear, consumer goods. ISTOCKPHOTO

strong case for QCOs. On Thursday, the association did not respond to a query.

This is a welcome move for user industries, but may put some margin pressure on producers, said Dhiraj Sachdev, chief investment officer at Roha Venture, a boutique family office investment firm. "It would impact the bargaining power of producers like Reliance and GAIL, who have in the past benefitted from these QCOs. For Reliance, the impact would not be material on consolidated EBIT or profitability but it's directionally negative

and reinforces the pressure on its petchem earnings already facing global oversupply," he said.

Mint had reported on 13 December that India may create an enabling provision for domestic industry to bypass certain QCOs. With the withdrawal of 14 products from its ambit, a total of 744 products now remain regulated QCOs.

The industries using these products welcomed the move.

The Confederation of Indian Textile Industry (CITI) said the decision resolves a long-standing concern. Chair-

man Ashwin Chandran said that the withdrawal "comes as a great relief, as it has been a long-awaited demand of all the user industries," noting that polyester fibre and yarn comprise the bulk of man-made fibre products.

Vinod Kumar, president of the India SME Forum, said this also brings much-needed breathing space for SMEs struggling with rising input costs, uncertain supply lines, and the compliance burden.

Abhash Kumar, trade economist and assistant professor, economics at Delhi University, said the withdrawal marked a change in the way India approached quality regulation for industrial raw materials. "For many mid-sized manufacturers, the issue was never about resisting standards but about the pace and practicality of implementing them. This move gives the ecosystem time to build testing capacity and transition more smoothly, without disrupting production or export timelines," he said.

dhirendra.kumar@live-mint.com

For an extended version of this story, go to livemint.com

## Why jacket and sweater sales are set to surge this quarter

Vaeshnavi Kasthuri  
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BENGALURU

Apparel retailers are banking on a stronger winter season as an on-time, sharper dip in temperatures revives demand for sweaters and jackets after last year's unusually warm spell left them with excess stock and heavy discounting.

This year's yearly chill, linked to the onset of La Niña, which typically brings below-normal temperatures across much of India, has pushed consumers to buy winter wear sooner than usual. A longer wedding season is further boosting footfall, giving retailers a positive start to the upcoming third quarter. Industry estimates suggest that winter sales typically account for about 20% of the total annual sales for apparel companies.

"The early indications of winter and the start of the wedding season have clearly lifted early-season sales," said Santosh Sreedhar, partner at Avalon Consulting. "This will be an important period to clear last year's inventory and start next year with fresher styles."

Poojam Upadhyay, director at Crisil Ratings, added that the overlap in winter and weddings amplifies demand. "Winter matters just as much because it coincides with the wedding season, when demand naturally surges."

The winter wear market was valued at \$12.73 billion in 2024 and is projected to reach \$22.64 billion by 2033, at a CAGR of 6.6%, according to the India Thermal & Winter Wear report by IMARC Research.



This year's early chill, linked to the onset of La Niña, has pushed consumers to buy winter wear sooner than usual. DIEGO AZUREL

Last year's mild winter was clearly reflected in the sector's figures, reducing volumes, margins, and sell-through rates. Rahul Mehta, chief mentor of the Clothing Manufacturers Association of India (CMAI), said discounting was "deep," starting from 30-35% and rising to 50-60% in many cases, adding that volume growth was flat, with a decline in the value of goods sold.

For Aditya Birla Fashion and Retail Ltd (ABFRL), for instance, the company's Q3FY25 revenue grew just 3% year-on-year to ₹4,607 crore, while the company posted a ₹108 crore net loss due to markdowns and ageing winter stock. "If winter had been stronger this time, we would have had even better growth, but this was a tepid winter," ABFRL Lifestyle chief executive officer Vishak Kumar told analysts last year.

A timely and prolonged winter can significantly boost sector profitability, as winter wear generally carries structurally higher margins—typically 300-400 basis points above regular apparel, according to industry estimates. "This time, with far fewer

discounts in play, margins won't face the same downward pressure said Crisil's Upadhyay.

"For most apparel players, winter accounts for roughly a quarter of annual sales, typically in the 20-30% band depending on product mix and geography," she added. That concentration means a stronger winter can swing quarterly performance, especially for retailers with heavy exposure to North and East India.

With temperatures dropping sharply after Deepavali, retailers are witnessing earlier full-price buying compared to last year, when demand picked up only in mid-December. CMAI chief mentor Mehta expects winter wear volumes to grow about 25% year-on-year this season, aided by lower discounting and more predictable footfalls. This shift is already visible at value chains such as V2 Retail Ltd. "Winter wear's contribution has increased from around 40% last year to nearly 55% this season... the higher ASP (average selling price) gives us a delta of nearly 5% in sales," said Akash Agarwal, whole-time director, during a recent analyst call.

For an extended version of this story, go to livemint.com.



## NEW LABOUR CODES 2025 – INDIA'S BIGGEST WORKPLACE SHIFT

- ◆ **Appointment Letter Mandatory** for all employees
- ◆ **Salary must be paid by the 7th** of every month
- ◆ **Full & Final Settlement** within 2 working days
- ◆ **Basic Pay = 50% of CTC** (PF & Gratuity amounts will increase)
- ◆ **Gratuity eligibility after 1 year** (Earlier 5 years)
- ◆ **Gig & Platform Workers** now get social security benefits
- ◆ **Contract Workers** to receive benefits similar to permanent staff
- ◆ **Free Annual Health Check-up** for employees aged 40+

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Date	Subject	Particulars
<b>Circulars (Email, Website &amp; WhatsApp to All Members)</b>		
10th November 2025	<b>Cir No. 28 / F-1 / 2025</b>	Cir No. 28 / F-1 / 25 – 6TH FAB SHOW – BOOKING OPEN
14th November 2025	<b>Cir No. 29 / M-3 / 2025</b>	Cir No. 29 / M-3 / 25 – ACTIVITIES OF THE ASSOCIATION FOR THE MONTH OF OCTOBER 2025
17th November 2025	<b>Cir No. 30 / P-13 / 2025</b>	Cir No. 30 / P-13 / 25 – WEBINAR ON TEXTILE SECTOR PLI SCHEME – 21ST NOVEMBER 2025
17th November 2025	<b>Cir No. 31 / A-7 / 2025</b>	Cir No. 31 / A-7 / 25 – KEY AMENDMENTS TO APPRENTICESHIP BYELAW
27th November 2025	<b>Cir No. 32 / A-7 / 2025</b>	Cir No. 32 / A-7 / 25 – AWARENESS PROGRAM ON THE NATIONAL APPRENTICESHIP TRAINING SCHEME (NATS) UNDER APPRENTICESHIP ACT 1961
<b>Social Media Posts (Facebook, Instagram, LinkedIn, Twitter, WhatsApp &amp; YouTube)</b>		
1st November 2025	<b>6th FAB Show</b>	Stall Booking Now Open Post
3rd November 2025	<b>82nd National Garment Fair</b>	Stall Booking Schedule for all Categories
3rd November 2025	<b>3rd North India Garment Fair</b>	Invitation Post for NIGF Visitors

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4th November 2025	<b>Membership Drive</b>	Membership Post
4th November 2025	<b>3rd North India Garment Fair</b>	Video Post for NIGF Visitors
5th November 2025	<b>3rd North India Garment Fair</b>	Video Post for NIGF Visitors
5th November 2025	<b>3rd North India Garment Fair</b>	NIGF - Exhibitors Posts (2)
6th November 2025	<b>3rd North India Garment Fair</b>	Video Post for NIGF Visitors
7th November 2025	<b>3rd North India Garment Fair</b>	AI Generated Video for NIGF Visitors
7th November 2025	<b>3rd North India Garment Fair</b>	NIGF - Exhibitors Posts (2)
10th November 2025	<b>3rd North India Garment Fair</b>	15 Days to go - Post
10th November 2025	<b>3rd North India Garment Fair</b>	NIGF - Exhibitors Posts (2)
11th November 2025	<b>3rd North India Garment Fair</b>	Visitor Promotion - GIF
11th November 2025	<b>3rd North India Garment Fair</b>	NIGF - Exhibitors Posts (3)
12th November 2025	<b>3rd North India Garment Fair</b>	Visitor Promotion - GIF
12th November 2025	<b>3rd North India Garment Fair</b>	NIGF - Exhibitors Posts (3)
13th November 2025	<b>3rd North India Garment Fair</b>	Tiruppur Participation Post
13th November 2025	<b>3rd North India Garment Fair</b>	NIGF - Exhibitors Posts (3)
14th November 2025	<b>3rd North India Garment Fair</b>	GOH Post - Sagar, Rajasthan
14th November 2025	<b>CMAI Post</b>	Interactive Meeting with Smt. Neelam Shami Rao, Secretary (Textiles), Ministry of Textiles, Govt. of India in Mumbai
15th November 2025	<b>3rd North India Garment Fair</b>	10 Days to go - Post
15th November 2025	<b>3rd North India Garment Fair</b>	GOH Post - Ravi Exclusif & Janaab, Amritsar, Punjab
17th November 2025	<b>CMAI Post</b>	CMAI in association with Magus Fashion City successfully hosted an Interactive Session on "PM Viksit Bharat Rozgar Yojana (PMVBRY)" and "The Employees' Enrolment Campaign, 2025 (EEC 2025) EEC 2025" on 14th November 2025 at CMAI ATC in Asmeeta Textile Park

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17th November 2025	<b>3rd North India Garment Fair</b>	GOH Post - A to Z Kids House, Hisar, Haryana
17th November 2025	<b>3rd North India Garment Fair</b>	NIGF - Exhibitors Posts (3)
17th November 2025	<b>3rd North India Garment Fair</b>	Tiruppur Participation Post - Video
18th November 2025	<b>3rd North India Garment Fair</b>	7 Days to go - Post
18th November 2025	<b>3rd North India Garment Fair</b>	GOH Post - Narang Garments, Delhi
19th November 2025	<b>CMAI Post</b>	CMAI was invited by China National Textile & Apparel Council to attend the Global Fashion Conference 2025 held in Humen, China on the 16th & 17th November 2025. Rohit Munjal, Vice President, and Ankur Gadia, Vice President, represented CMAI at the Conference
20th November 2025	<b>3rd North India Garment Fair</b>	5 Days to go - Post
21st November 2025	<b>3rd North India Garment Fair</b>	GOH Post - Gupta Creations Pvt Ltd, Delhi
21st November 2025	<b>3rd North India Garment Fair</b>	NIGF - Exhibitors Posts (3)
22nd November 2025	<b>3rd North India Garment Fair</b>	3 Days to go - Post
22nd November 2025	<b>CMAI Post</b>	CMAI invited leading Innerwear, Loungewear, and Sleepwear Manufacturers for an Interactive meeting yesterday in Mumbai to discuss future collaboration opportunities.
22nd November 2025	<b>3rd North India Garment Fair</b>	NIGF - Exhibitors Posts (5)
23rd November 2025	<b>3rd North India Garment Fair</b>	2 Days to go - Post
23rd November 2025	<b>3rd North India Garment Fair</b>	NIGF - Exhibitors Posts (6)
24th November 2025	<b>3rd North India Garment Fair</b>	24 hours to go - Post
24th November 2025	<b>6th FAB Show</b>	Stall Booking Post
25th November 2025	<b>3rd North India Garment Fair</b>	Inauguration Post
25th November 2025	<b>3rd North India Garment Fair</b>	Now Open - Post
25th November 2025	<b>3rd North India Garment Fair</b>	End of Day - 1 Success Video

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26th November 2025	<b>3rd North India Garment Fair</b>	Day 2 Now Open - Post
26th November 2025	<b>3rd North India Garment Fair</b>	End of Day - 2 Success Video
27th November 2025	<b>3rd North India Garment Fair</b>	Last Day Today - Post
28th November 2025	<b>3rd North India Garment Fair</b>	Thank you post for 3rd NIGF
28th November 2025	<b>6th FAB Show</b>	Stall Booking Post
28th November 2025	<b>3rd North India Garment Fair</b>	Exhibitors Testimonials
<b>Weekly Newsletter (Email, WhatsApp &amp; Website)</b>		
3rd November 2025	<b>Vol. 14 No. 44</b>	Business News related to Domestic and International Garment Industry for the period prior to 3rd November 2025
10th November 2025	<b>Vol. 14 No. 45</b>	Business News related to Domestic and International Garment Industry for the period prior to 10th November 2025
17th November 2025	<b>Vol. 14 No. 46</b>	Business News related to Domestic and International Garment Industry for the period prior to 17th November 2025
24th November 2025	<b>Vol. 14 No. 47</b>	Business News related to Domestic and International Garment Industry for the period prior to 24th November 2025

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