

## ACTIVITIES OF THE ASSOCIATION FOR THE MONTH OF MAY 2025

### MEMBERSHIP UPDATES

Total Membership strength of CMAI as on 1<sup>st</sup> June 2025 stood at 5314 including 759 affiliated Members from 3 Regional Associations .

CMAI on-boarded 81 New Companies as Members in the month of May 2025 which are as under :

Region	Life	Primary	Associate	Agent / Distributor	Retailer	Organisation	Total
Mumbai	-	31	-	-	-	-	31
Western	1	17	2	-	1	-	21
Southern	-	4	2	-	-	1	7
Northern	1	13	1	1	-	-	16
Eastern	-	2	-	-	1	-	3
Central	-	3	-	-	-	-	3
<b>Total</b>	<b>2</b>	<b>70</b>	<b>5</b>	<b>1</b>	<b>2</b>	<b>1</b>	<b>81</b>

### RENEWAL OF MEMBERSHIP WITH THE ASSOCIATION

The Association has sent an E-mail dated 1<sup>st</sup> April 2025 to those Members whose Subscriptions are due from 1<sup>st</sup> April 2025. The Association received Membership Renewals from 120 Members in various Categories during the Month of May 2025 . They are as under :

Region	Primary	Associate	Agent / Distributor	Retailer	Organisation	Total
Mumbai	46	5	-	-	-	51
Western	12	3	1	-	-	16
Southern	7	-	1	-	-	8
Northern	27	3	4	-	-	34
Eastern	7	-	-	-	-	7
Central	2	-	2	-	-	4
<b>Total</b>	<b>101</b>	<b>11</b>	<b>8</b>	<b>-</b>	<b>-</b>	<b>120</b>

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There are 949 Members whose Subscription for the current Financial Year is still pending. We request those Members to send their Renewals at the earliest to avoid uninterrupted Services. Members can Pay their Renewals through the following Link or NEFT or by a Crossed Cheque.

[https://cmai.in/membership\\_form/public/members/login](https://cmai.in/membership_form/public/members/login)

The Bank Details of the Association for NEFT/RTGS are as under :-

Name of Beneficiary: **CMAI Membership A/c.**

Bank Name: **HDFC Bank**

Account Number: **00051450000092**

IFSC CODE: **HDFC0000005**

### **WESTERN REGIONAL OFFICE**

The Western Regional Office of the Association has generated 2 New Members and forwarded 2 Renewals from 1<sup>st</sup> April 2025.

### **NORTHERN REGIONAL OFFICE**

The Northern Regional Office of the Association has generated 4 New Members and forwarded 8 Renewal during the month of May 2025

### **SOUTHERN REGIONAL OFFICE**

The Southern Regional Office of the Association has generated 4 New Members and forwarded 3 Renewal during the month of May 2025.

### **SURAT OFFICE**

The Surat Office of the Association has generated 4 New Member and forwarded 3 Renewal during the Month of May 2025

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## CONCILIATION & ARBITRATION REPORT FOR THE MONTH OF APRIL & MAY 2025

MIS FOR THE PERIOD OF	APRIL' 2025		MAY' 2025	
	No. of Files	Amount	No. of Files	Amount
Opening Total Cases pending resolution	1927	₹ 46,56,86,795	1958	₹ 47,07,10,534
New Complaints	41	₹ 73,25,119	31	₹ 82,61,818
Complaints resolved fully in the Month	10	₹ 5,00,800	11	₹ 1,98,082
Amount Collected in the Month		₹ 18,00,580		₹ 27,53,778
Total Cases pending resolution as on month end	1958	₹ 47,07,10,534	1978	₹ 47,60,20,492
Active Cases in Caution List	1459	₹ 31,10,32,422	1459	₹ 31,10,32,422
Active Cases pending resolution as on month end	499	₹ 15,96,78,112	519	₹ 16,49,88,070
Current Payment	30	₹ 9,55,947	29	₹ 15,59,000
Post Dated Cheque Received	5	₹ 8,44,633	3	₹ 11,94,778
Amount Collected in the Month	35	₹ 18,00,580	32	₹ 27,53,778

## MEETINGS

The Office Bearers of the Association met frequently and discussed and decided matters pertaining to the Activities of the Association including Review of the 81<sup>st</sup> Edition of National Garment Fair, 3<sup>rd</sup> Edition of North India Garment Fair, Meeting of Agents & Distributors in New Delhi etc.

Fair Sub Committee, North India Garment Fair Sub Committee, Conciliation & Arbitration Sub Committee of the Association also met and reviewed the working of the respective Sub Committees.

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## EVENTS

### ROAD SHOW AT NEW DELHI



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It is a long-accepted fact that Distributors and Agents are the life line of our Domestic Industry. They not only provide a vital link between the Manufacturer and his Retailer, they also act as his selling arm, the payment collection arm, and equally importantly, a dispute settlement arm – both for the Manufacturer and the Retailer.

CMAI, being the Oldest and the most Respected Association of the Domestic Apparel Industry, has always appreciated the role played by Distributors and Agents, and strived to provide a common platform for all the stakeholders to meet, interact, and grow their businesses together to greater heights.

To further strengthen the bond between CMAI and the Distributors and Agents, CMAI has organized an informal get together with members of D.A.T.A. and other Distributors and Agents of the North Region, to discuss common issues facing our Industry, and to better understand each other's views and problems. The Event was held on 8<sup>th</sup> May 2025 at Hotel Regent Grand, New Delhi

During the get together the Association shared some of the forthcoming Events, such as the North India Garment Fair (NIGF), emphasizing the importance of Distributors and Agents in such events.

The Association invited Mr Bashesh Gala , one of India's foremost speakers on Management and Retail, to speak to us on "CHANGING ROLE OF CHANNEL PARTNERS IN TODAY'S DYNAMIC WORLD".

He spoke about changed and yet continued importance of Channel Partners, including Distributors and Agents in the Industry. He also shared What are these changes and how do we jointly face the challenges of change, how do we grow together and strengthen the partnership between Manufacturers, Retailers, Distributors, Agents, and CMAI?

To quote Bashesh Gala – "Jab talak Garment Industry rahegi, Distributors aur Agents rahenge... han, unke role mein thoda badlav jaroor aayega"

### **3<sup>RD</sup> EDITION OF NORTHINDIA GARMENT FAIR**

After careful consideration and respecting the sentiments and concerns expressed by Exhibitors and Retailers due to the prevailing circumstances , the Association has decided to postpone the 3<sup>rd</sup> NIGF to an appropriate date in the last week of November.

We regret the inconvenience caused, but trust you will appreciate that this decision has been taken purely considering the interests of our members.

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## 73<sup>RD</sup> EDITION OF INDIA INTERNATIONAL GARMENT FAIR

The 73<sup>rd</sup> India International Garment Fair (IIGF) Spring / Summer 2026 will be held from 1<sup>st</sup> – 3<sup>rd</sup> July 2025 at Yashobhoomi, Dwarka, New Delhi.

So far, the Association forwarded 40 Applications covering an Area of 834 Sqm for Participation in the said Fair. The Draw of Lots for Allotment of Stalls will be held in New Delhi on 13<sup>th</sup> June 2025.

## 81<sup>ST</sup> EDITION OF NATIONAL GARMENT FAIR

We are glad to inform you that that with the continually increasing Demand for Space and Participation, this year the Association has decided to split the **81<sup>st</sup> National Garment Fair**, in to 2 Shows – one for Kids Wear, and the other for Men's and Women's Wear. Accordingly, the Association will be Organising the **81<sup>st</sup> National Garment Fair - Kids Wear on the 23<sup>rd</sup>, 24<sup>th</sup> & 25<sup>th</sup> June 2025 and Men's & Women's Wear on the 14<sup>th</sup>, 15<sup>th</sup> & 16<sup>th</sup> July 2025** at the Bombay Exhibition Centre, Goregaon (East ) Mumbai 400 063.

This will be the Largest Fair ever Organised by the Association. Participation at a glance in this Fair is as under :

Section	No. of Exhibitors	No. of Stalls	No. of Brands	Area (SQM)
KIDS SECTION	533	536	591	35000
MEN'S SECTION	283	308	339	65000
WOMEN'S SECTION	429	467	472	
ACCESSORIES SECTION	25	39	25	
<b>TOTAL</b>	<b>1270</b>	<b>1350</b>	<b>1427</b>	<b>100000</b>

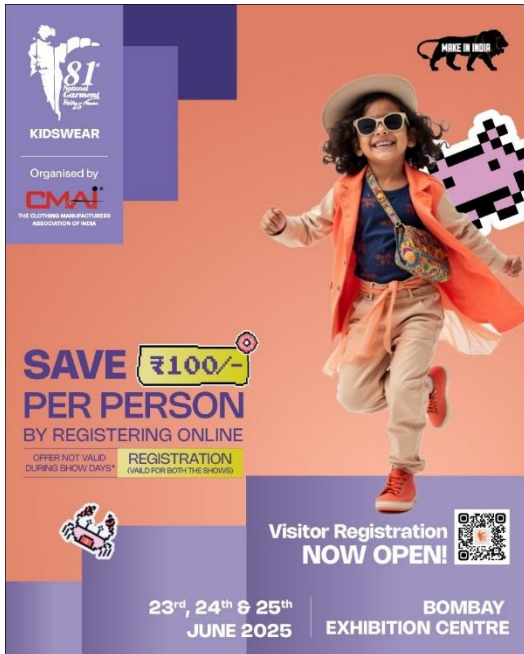
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Mr Mukesh Jain, Hon. Jt. Gen. Secretary and Jagdish Harwani, Member, Fair Sub Committee called on Mr. Karan Sachdev, Owner, Madan Collection, Prayagraj on 26<sup>th</sup> May 2025 to Personally Invite him to be one of Guest of Honours at the Inauguration of the 81st National Garment Fair - Kidswear.

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( PHOTO 1 )



( PHOTO 2 )

- 1) Mr Anand Chokshi, Jt. Chairman and Jagdish Harwani, Member, Fair Sub Committee called on Mr Gopal Bherwani, Owner, King's Garment, Chennai to Personally Invite him to be one of Guest of Honours at the Inauguration of the 81st National Garment Fair - Kidswear.
- 2) Mr Paresh Vora, Hon. Treasurer and Mr Nirav Sanghavi, Member, Fair Sub Committee called on Mr. Shiva Bhai, Owner, Kasam Selection, Warangal on 1<sup>st</sup> June 2025 to Personally Invite him to be one of Guest of Honours at the Inauguration of the 81st National Garment Fair - Kidswear.

We are pleased to inform that all the above Leading Retailers have accepted the Invitation and assured their Presence at the Inauguration.

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## PRESS RELEASE



### INDIA-UK FTA AGREEMENT



**SANTOSH KATARIYA**  
PRESIDENT



“

UK is one of the most lucrative and growing markets for Indian textile and apparel exporters.

Post the recent US tariff announcement, there was a strong need to diversify textile exports and with this FTA agreement, India's knitted and woven apparel can now gain substantial foothold in the UK market. By emphasizing on Sustainability, Quality and Digital Marketing, not only our Exports but Indian brands will also get an opportunity to stand out with reduced prices for UK consumers.

”

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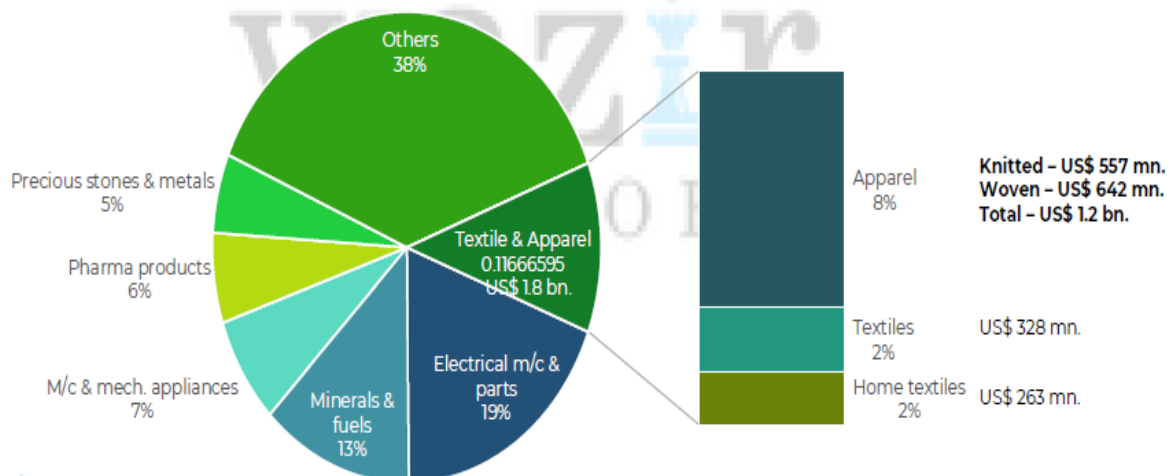
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## India-UK FTA will create growth opportunities for apparel as it is one of the biggest category imported by UK

- India and UK signed the trade deal on 6<sup>th</sup> May 2025 after negotiating for more than 3 years. As per this trade deal, apparel import from India will become duty free (9.6% previously).

**UK's Imports from India**  
**US\$ 15.3 bn. (2024)**



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ADVISORS Data Source – UN Comtrade

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## Opportunities and Challenges for Indian apparel exporters under FTA

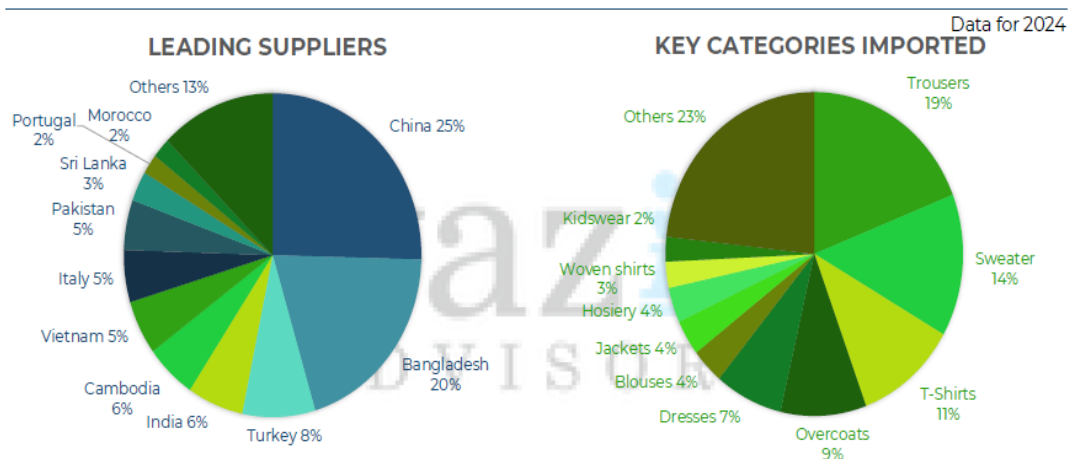
### Opportunities

- **Trade Opportunities:**  
The FTA could lead to **additional apparel exports to UK, specifically in the categories where India is strong** e.g. T-shirts, dresses, etc.
- **Product Diversification:**  
Indian apparel manufacturers will also become competitive in **categories where presently the share is low** leading to product diversification e.g. trousers
- **Stakeholder Collaboration:**  
The FTA can facilitate collaboration between Indian apparel manufacturers and UK brands/retailers **improving investment and overall trade.**

### Challenges

- **Competition:**  
While the FTA can open the UK market, Indian manufacturers will face **competition from countries like Bangladesh and Turkey**, which already have a strong presence and duty-free access to the UK market.
- **Sustainable and Ethical Practices:**  
The UK market places a strong emphasis on sustainability and ethical practices in the apparel industry. Indian manufacturers will **need to align with these principles to gain a competitive edge.**

## UK imported approx. US\$ 20 bn. worth of apparel in 2024



- Top three suppliers - China, Bangladesh and Turkey (combined share 53%)
- Top three categories - Trousers, Sweaters and T-shirts (combined share 44%)

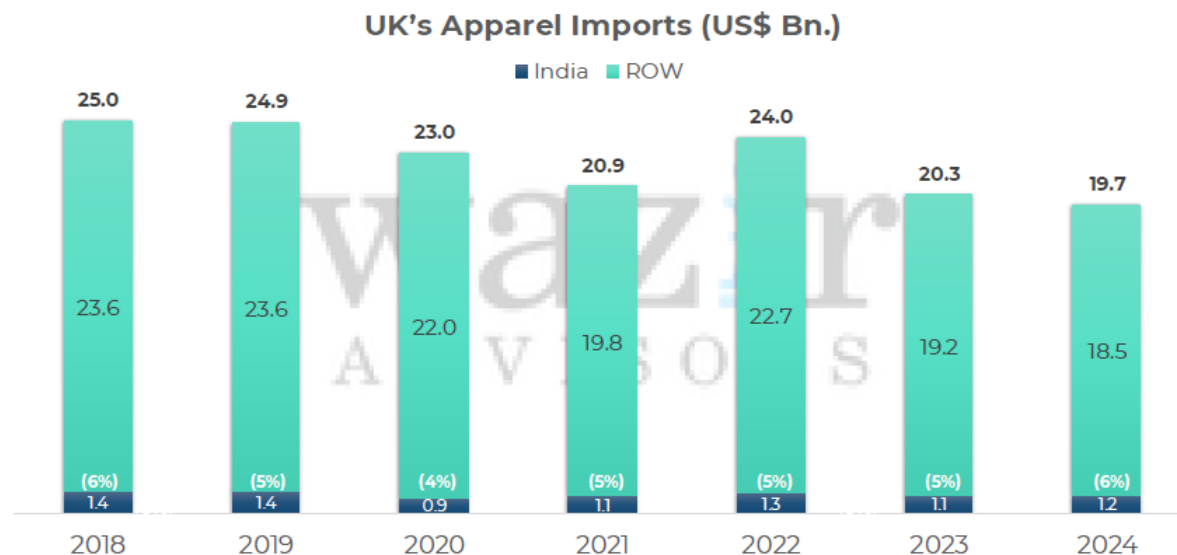
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India currently has only 5-6% share in UK's apparel imports



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ADVISORS Data Source – UN Comtrade

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How much apparel exports can be enhanced under FTA?

- There are 2 facets to assess possibility of increasing our apparel exports to the UK:

- Which are the leading exporters to the UK from which we can take share?

High possibility	China	Buyers actively looking to diversify
Medium possibility	Cambodia, Pakistan & Portugal	Countries have duty free access, but they are smaller exporters, face economic/political issues (Pakistan), lack raw material base (Cambodia) and are expensive (Portugal)
Low possibility	Bangladesh, Turkey, Vietnam, Italy, Sri Lanka & Morocco	Countries have duty free access and category specialization. Can't be replaced easily.

- Which are the categories where our share can be increased?

High possibility	Trousers, T-shirts, Dresses, Blouses, Woven Shirts, & Kid's wear	Categories where India possesses manufacturing competitiveness
Low possibility	Sweaters, Overcoats, Jackets & Hosiery	Categories where India has limited global trade share

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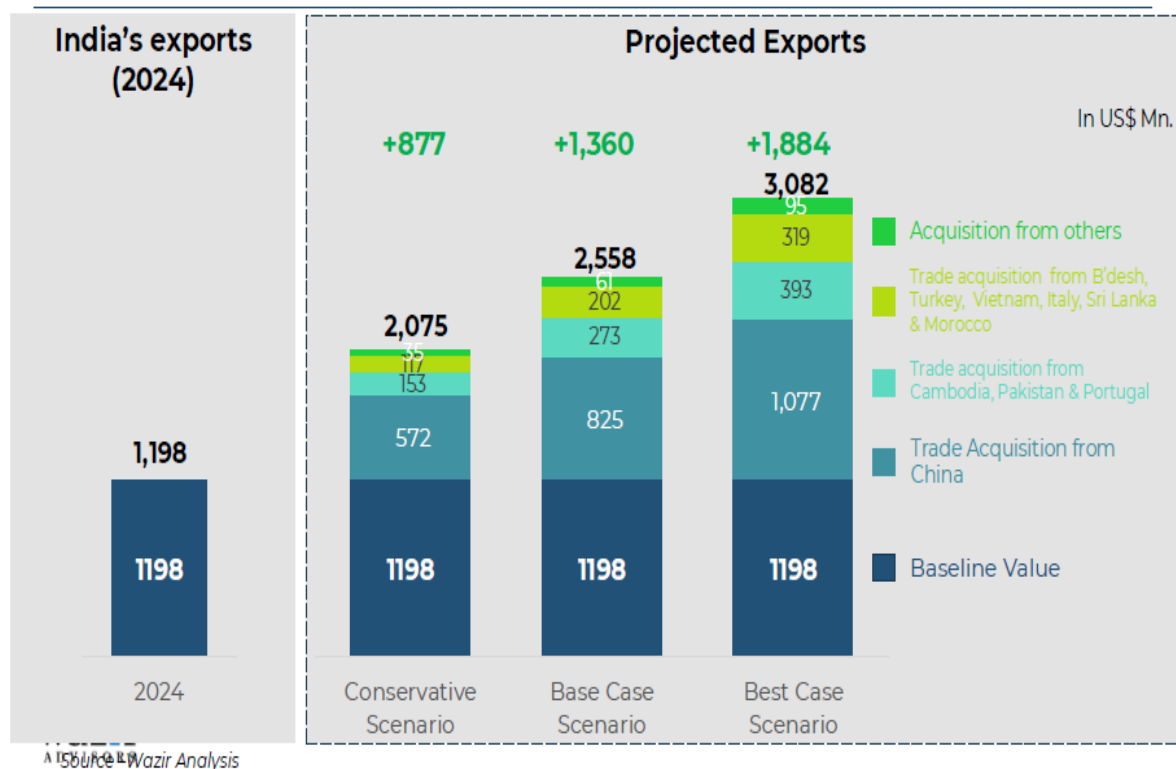
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## Possible scenarios of share acquisition

India's Category Competitiveness→	High			Low		
India's Competitiveness vis-à-vis existing supplier nation ✓	Conservative Scenario	Base Scenario	Best case Scenario	Conservative Scenario	Base Scenario	Best case Scenario
High	15%	20%	25%	10%	15%	20%
Medium	10%	15%	20%	5%	10%	15%
Low	2%	3%	5%	1%	2%	3%

For example, in T-shirts India is highly competitive (6% share in UK market) hence, in this category India can aim to take share of 15% from China in conservative case. But from Bangladesh it cannot take any share in any scenario as the country is more competitive despite India's category strength.

## India has potential to increase exports to almost US\$ 3 bn.



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## This would spur significant investment and employment

- |                                       |                                |
|---------------------------------------|--------------------------------|
| • Additional exports                  | US\$ 2 billion                 |
| • Investment in Garment manufacturing | US\$ 650-700 million           |
| • Capacity addition required          | 1.1 - 1.2 lakh sewing machines |
| • Additional employment generated     | 2.2 – 2.4 lakh                 |

Benchmarks considered:

- Capex: Turnover: 1:3
- Investment Benchmark: Rs. 5 lakh per machine
- Man to Machine Ratio (MMR): 2

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## Key Takeaways

- With UK FTA, Indian apparel industry **stands a chance to gain an immediate increase of approx. US\$ 2 bn. in apparel exports.**
- India has so far met with limited advantage in existing FTAs (e.g. Japan, Korea) **but with UK, the situation could be different** as India is already among top suppliers to the UK. With buyers looking beyond China, India could gain market share.
- However, **understanding the buyers' requirements in terms of design, technology, sustainability, work ethics, etc. would be crucial** for Indian manufacturers, as other competing countries already have a strong presence in UK market.

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## **CMAI Postpones 3rd North India Garment Fair In Delhi Amid Recent Border Conflict**

The Clothing Manufacturers Association of India (CMAI) has announced the postponement of the 3rd North India Garment Fair (NIGF), which was scheduled to be held from May 27–29, 2025 at Yashobhoomi Convention Centre (IICC), Dwarka, New Delhi.

The decision was taken after careful consideration and respecting the sentiments and concerns expressed by exhibitors and visitors. The new dates for the fair will be announced in due course. **Santosh Katariya, President, Clothing Manufacturers Association of India (CMAI)**, said, “In light of the recent border conflict with Pakistan which mainly affected the Northern region, the third edition of NIGF stands postponed until further notice. This difficult decision has been taken after lot of deliberations with exhibitors and buyers amid weak market sentiments. The fair has simply been put off and not cancelled.”

CMAI remains committed to supporting the industry and looks forward to hosting the fair at a more suitable time

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## CMAI IS IN THE MEDIA

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<https://www.timesnownews.com/business-economy/economy/indias-ban-on-land-route-garment-imports-from-bangladesh-opens-rs-1000-crore-window-for-local-textile-sector-article-151672108/amp>

[https://timesofindia.indiatimes.com/business/india-business/bangladesh-port-curbs-may-shift-rs-1000-crore-textile-trade-to-indian-manufacturers-curb-chinese-fabric-backdoor/amp\\_articleshow/121261138.cms](https://timesofindia.indiatimes.com/business/india-business/bangladesh-port-curbs-may-shift-rs-1000-crore-textile-trade-to-indian-manufacturers-curb-chinese-fabric-backdoor/amp_articleshow/121261138.cms)

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## मेटेकशीलचे अध्यक्ष शालीन तोशनीवाल यांची प्रतिक्रिया

# भारत-यूके एफटीए भारतीय वस्त्रोद्योगासाठी फायदेशीर

**मुंबई :** भारत आणि युनायटेड किंगडम (यूके) यांच्यात काल झालेल्या मुक्त व्यापार कराराचे (एफटीए) स्वागत करताना मेटेकशील (मॅनमॅड अँड टेक्निकल टेक्स्टाइल्स एक्स्पॉर्ट प्रमोशन कॉन्सिल) चे अध्यक्ष शालीन तोशनीवाल म्हणाले, "हा करार भारतीय वस्त्रोद्योगासाठी एक मोठा टप्पा आहे. या करारामुळे भारतीय वस्त्र उत्पादकांना यूके बाजारात शून्य शुल्कासह प्रवेश मिळेल, ज्यामुळे यूकेमधील आमचा हिस्सा वाढवणे शक्य होईल."

भारत आणि यूके जागतिक

अर्थव्यवस्थेत अनुक्रमे ५ व्या आणि ६ व्या स्थानावर असलेल्या या देशांनी २०३० पर्यंत द्विपक्षीय व्यापार १०० अब्ज अमेरिकन डॉलर्सपर्यंत नेण्याचे उद्दिष्ट ठेवले आहे. हा करार भारतातून यूकेमध्ये मानवनिर्मित तंतू वस्त्र आणि तांत्रिक वस्त्र निर्यातीला चालना देईल, असे नमूद करत तोशनीवाल म्हणाले की, "हा करार बांगलादेश व विएतनामसारख्या स्पर्धक देशांसोबत समान स्तरावर स्पर्धा करण्याची संधी देतो."

"यूके बाजारपेठेत अधिक मोठा वाटा मिळवण्यासाठी आपली देशांतर्गत एकात्मिक पुरवठा साखळी ही आपली ताकद आहे. या

### भारत-इंग्लंड एफटीएमुळे विस्ताराची संधी - चांडक

**मुंबई :** जागतिक स्तरावर व्यावसायिक संधीचा विस्तार करण्यासाठी योग्य वेळी मिळालेला पुरक घटक आहे, असे आयईएसए आणि एसईएमआय इंडियाचे अध्यक्ष अशोक चांडक म्हणाले. या करारामुळे सेवा क्षेत्रातील लक्षणीय फायदा होणार आहे, कारण यामुळे डिझाइन, टेरिटिंग आणि एम्बेडेड सॉफ्टवेअर क्षेत्रात विकास घडून येईल. त्याला संयुक्त संशोधन व विकास सेवा तसेच सहकार्याचीही जोड दिली जाईल. यूकेची डिझाइन क्षेत्रातील ताकद आणि भारताची अभियांत्रिकी क्षेत्रातील गुणवत्ता यांच्या एकत्रीकरणानुसार पर्यायाने स्टार्ट-अप आणि इनोव्हेटर्सना मदत होईल. 'सुटे भाग, कच्चा माल आणि भांडवल उपकरणे याद्वारे टॅरिफ कमी केल्यामुळे उत्पादनाचा खर्च कमी होईल व पर्यायाने 'मेड इन इंडिया' उत्पादनांची निर्यात करण्यासाठीची गुणवत्ता वाढेल, असे ते म्हणाले.

पुरवठा साखळीचा वापर करून तोशनीवाल यांनी भारताचे जलद सेवा आणि लवचिकता पंतप्रधान नरेंद्र मोदी आणि वाणिज्य पुरवण हे आपलं घ्येय असायला व उद्योग मंत्रालयाचे मंत्री पियुष हर्द," असेही अर्थमंत्रालयी यांनी म्हणले. योएसतने मंत्रालयक आभार मानले

### भारतीय कापड उद्योगाकडून कराराचे स्वागत

भारत-ब्रिटन मुक्त व्यापार कराराचे (एफटीए) भारतीय कापड उद्योगाने स्वागत केले आहे. हा करार फायदेशीर ठरेल आणि यूके बाजारपेठेत भारताचा हिस्सा वाढविण्याच्या दिशेने एक मोठे पाऊल असल्याचे तज्ज्ञांनी म्हटले आहे. या करारामुळे निर्यातदारांसाठी नवीन दरवाजे उघडतील आणि व्यापार, रोजगार आणि जागतिक स्पर्धात्मकतेच्या बाबतीत या क्षेत्राला बळकटी मिळेल, असा कापड उद्योगातील प्रमुखाना विश्वास आहे. व्लोदिम मॅन्युफॅक्चरर्स असोसिएशन ऑफ इंडिया (सीएमएआय)चे अध्यक्ष संतोष कटारिया म्हणाले की, यूके ही भारतीय कापड आणि वस्त्र उत्पादनांसाठी सर्वात आशादायक आणि वाढणारी बाजारपेठ आहे. अमेरिकेतील अलिकडच्या टॅरिफ-संबंधित घडामोडीमुळे निर्यातीसाठी नव्या देशांचा शोध घेण्याची गरज अचोखित झाली आहे आणि हा एफटीए योग्य वेळी आला आहे. अॅपरेल एक्सपोर्ट प्रमोशन कॉन्सिल (एईपीसी)चे उपाध्यक्ष ए. सकथीवल यांनीही या कराराचे कौतुक केले. त्यांनी पंतप्रधान नरेंद्र मोदी आणि केंद्रीय वाणिज्य मंत्री पियुष गोयल यांचे या ऐतिहासिक व्यापार करारात महत्वपूर्ण भूमिका बजावल्याबद्दल अभिनंदन केले.

की, त्यांच्या अर्थक प्रयत्नांमुळे हा महत्त्वाचा टप्पा गाठला आला, जो भारतीय वस्त्रोद्योगाला मोठा लाभ देईल.

**स्कांच व्हिस्की बाजारपेठेवर परिणाम नाही**  
भारत-ब्रिटन मुक्त व्यापार करारांतर्गत स्कांच व्हिस्कीला सरकारी अधिकाऱ्याने सांगितले.

देण्यात आलेल्या आयात शुल्क सवलतीचा देशांतर्गत बाजारपेठेवर फारसा परिणाम होणार नाही, असे सरकारी अधिकाऱ्याने सांगितले.

## A SECTOR-WISE LOOK AT POTENTIAL BENEFITS & DRAWBACKS OF THE INDIA-UK FREE TRADE AGREEMENT

# Apparel makers see \$1-bn gains

● Zero duty to dent Bangladesh's competitive edge in high-value market

RAGHAV AGGARWAL & NARAYANAN V  
New Delhi/Chennai, May 7

**THE LANDMARK INDIA-UK** free trade agreement (FTA) will significantly enhance the export competitiveness of India's labour-intensive textile and apparel sectors, unlocking additional export opportunities worth \$1 billion to the UK, according to industry experts.

The FTA could reduce duties on textiles and garments exported to the UK by 8-12%. At present, made-ups like home textiles face an 8% import duty in the UK while woven and knitted garments including baby garments, T-shirts, women apparel as well as processed fabrics attract a 12% duty. The new tariff structure has placed India on par with Bangladesh, which hitherto enjoyed zero-duty access due to its Least Developed Country (LDC) status. The FTA has also given India's apparel

### TAILORED TO BENEFIT DOMESTIC INDUSTRY

■ FTA to reduce duties on textiles, garments exports to UK by 8-12%

■ It gives apparel exporters 12% edge compared to China's tariffs

■ In 2024, India's exports to UK included \$655 million worth of knitted apparel and \$754 mn of woven apparel

■ Historically, India has held only 5-6% market share in the UK's textile imports

exporters a 12% edge over China's tariffs. According to industry insiders, India's exports to the UK in 2024 included \$655 million worth of knitted apparel such as T-shirts, jogging shorts, and leggings, while woven apparel like shirts, trousers, and dresses accounted for \$754 million. The UK imports \$18-20 billion worth of apparel annually. China



accounts for 21% of the UK's total apparel imports, followed by Bangladesh at 19%. "Historically, India has held only a 5-6% market share in the UK's textile imports," said Prabhu Dhamodharan, convener of the Coimbatore-based Indian Textile Exporters Federation (ITF). He added that India can be more aggressive in bagging more orders as

the FTA has levelled the playing field with its key competitor, Bangladesh. A Sakthivel, vice chairman of the Apparel Export Promotion Council said that he expects exports to the UK to double in two years from the current level of \$1.5 billion. Sakthivel, who runs Tiruppur-based Poppys Knitwear, said, "Unlike Vietnam, Cambodia, Sri Lanka and Bangladesh,

we have inherent strength in raw material. We don't have to depend on imports for cotton yarn, and that's a big advantage." S Ganapathi, vice chairman and managing director of Gokaldas Exports, said this is a \$1-billion incremental export opportunity for Indian apparel in the UK market but the full benefits of the deal may only materialise by FY27.

"Such agreements are vital for integrating India more deeply into resilient global value chains, strengthening our position as a trusted manufacturing and export partner on the world stage," added Gautam Hari Singhania, chairman, Raymond Group. For ready-made garments, Sudhir Sekhri, chairman of the Apparel Export Promotion Council, said exports are likely to double in the next three years. The India-UK FTA comes at a time when the high tariffs imposed by the US on China has underlined the need to diversify the supply chains away from the neighbouring country. "Post the latest US tariff announcement, there was a strong need to diversify textile exports," said Santosh Katariya, president of the Clothing Manufacturers Association of India (CMAI).

(With inputs from Mukesh Jagota and Krishna Barot)

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# Traders, economists heave a sigh of relief as tensions diminish

Dhirendra Kumar &  
Gireesh Chandra Prasad

NEW DELHI

**C**autious optimism has begun to seep in across Indian trade, industry, and economic circles amid a fragile calm spawned by a ceasefire between sparring neighbours India and Pakistan.

After intense border hostilities threatened to choke economic activity in key manufacturing and export hubs in the northern and western parts of the country, the ceasefire has brought a measure of relief to industry, four people directly involved in trade and related policy matters told *Mint*.

The closure of at least 32 civilian airports across northern and western India in recent days and heightened checks at ports had started to disrupt trade flows and triggered an exodus of migrant workers from key industrial hubs. Traders are now hopeful that the ceasefire will ease nerves and reverse the migration. Meanwhile, economists do not expect border tensions with Pakistan to impact India's economic growth. They expect the second half of the fiscal to make up for any loss of growth momentum on the back of multiple tailwinds such as a possible trade deal with the US later this year, a trade agreement with the UK that was concluded recently,



The ceasefire has brought a measure of relief to key manufacturing hubs. **REUTERS**

predictions of a good monsoon, and strong monetary policy support from India's central bank.

To be sure, with the ceasefire now in place, exporters and owners of manufacturing facilities are cautiously optimistic that migrant workers—from Bihar, Uttar Pradesh, Odisha, Madhya Pradesh, and West Bengal—who had begun to return home fearing prolonged disruptions, will be assuaged.

Due to the migration, production had slowed in manufacturing centres such as Amritsar, Jalandhar, Ludhiana, Surat, Bhuj, Kachchh and Rajkot—where textiles and engineering goods form the economic backbone, they said.

“With the ceasefire declared, we are hoping that those (workers) remaining will stay and those who have left

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The **Only** National Textile Daily

# Tecoya Trend

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VOL. LV No. 089
MUMBAI, TUESDAY, MAY 20, 2025
PRICE: Rs. 5.00

## AEPC inks MoU with GBIC to maximise number of LEED certified garment factories from India

NEW DELHI, MAY 19—

With an objective of promoting sustainability built-environment through efficient use of energy, water, waste, and selection of advanced technology for monitoring and increase the number of LEED certified garment factories in India, AEPC signed a MoU with Green Business Certification Institute Pvt Ltd (GBCI) last week.

This Memorandum of Understanding was signed by Mr. Mihleshwar Thakur, Secretary General AEPC and Mr. Gopalakrishnan P Managing Director - GBIC Asia Pacific and Middle East.

Emphasizing the importance of the MoU, Mr. Sudhir Sekhri, Chairman AEPC stated that, "The Indian garment industry is committed to promote sustainable practices much more than ever before. The LEED certification indicates reduced resource consumption, lower carbon footprint and improved air quality within the factory. Additionally, it lowers the operating cost, increases the property value, and improves investors' confidence. I am sure more and more factories will go for this certification in times to come."

Speaking on the occasion Mr. Mihleshwar Thakur, Secretary General AEPC stated that "GBIC has been 131 LEED certified companies operational hub positions GBIC to deliver full-service onsite certification and verification for the organisation's sustainability efforts." GBIC works with business and government officials to help address and meet the priority needs of a rapidly urbanizing India. It is the premier organisation independently recognizing excellence in green business industry performance and practice globally, he added.

The vision is to promote, support and facilitate the Indian apparel industry to enhance its competitive advantage and global positioning in a holistic and sustainable way that is beneficial to all stakeholders of the industry.

"AEPC is executing its mission of promoting sustainability, transparency, traceability, human welfare, social compliances, and global social standards within the industry by partnering with like-minded organizations including those who put emphasis on social accountability and Environmental, Social, and Governance (ESG) aspects," SG AEPC underlined.

The areas of cooperation with GBIC will include information exchange and knowledge sharing, promoting publications and research including technical manuals, creating awareness.

## CMAI postpones 3rd North India Garment Fair in Delhi amid recent border conflict

MUMBAI, MAY 19—

The Clothing Manufacturers Association of India (CMAI) has announced the postponement of the 3rd North India Garment Fair (NIGF), which was scheduled to be held from May 27-29, 2025 at Yashodhoomi Convention Centre (IICC), Dwarka, New Delhi.

The decision was taken after careful consideration and respecting the sentiments and concerns expressed by exhibitors and visitors. The new dates for the fair will be announced in due course.

Mr. Santosh Katariya, President, Clothing Manufacturers Association of India (CMAI), said, "In light of the recent border conflict with Pakistan which mainly affected the Northern region, the third edition of NIGF stands postponed until further notice. This difficult decision has been taken after lot of deliberations with exhibitors and buyers amid weak market sentiments. The fair has simply been put off and not cancelled."

CMAI remains committed to supporting the industry and looks forward to hosting the fair at a more suitable time.

## In blow to B'desh, govt shuts land route for garment imports; other items too on list

TIMES NEWS NETWORK

### Over 100 Bangladeshi illegals arrested

**New Delhi:** In a "retaliatory move", govt on Saturday restricted the import of several products from Bangladesh, including a ban on the entry of readymade garments through the land route, amid growing unease with the interim administration led by chief adviser Muhammad Yunus.

In a notification Saturday, the directorate general of foreign trade, however, allowed garments, the mainstay of Bangladesh industry, to be shipped via Nhava Sheva and Kolkata ports. The latest move will deal a blow to a significant chunk of the \$700 million garment exports to India, a large part of which finds shelf space in Indian stores and on e-commerce platforms.

Items which cannot be imported via land route include fruits/fruit-flavoured and carbonated drinks, processed food, cotton and cotton yarn waste, plastic and several PVC goods and wooden furniture.

► Boost local prodn, P 14

Ninety Bangladeshi nationals, including 22 children, were taken into custody in Mathura district for allegedly staying in India illegally. The group was apprehended Friday evening from brickyards where they were working. In Nuh, Haryana, as well, 23 Bangladeshi citizens residing illegally were arrested Friday. They too were working at a brick kiln. In Delhi, a woman who crossed over to be with her lover was among three Bangladeshi women arrested from Mahendra Park. **P 14**

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## **State poised to emerge as a textile hub soon**

The Chhattisgarh government has signed a MoU with the Clothing Manufacturers Association of India (CMAI), marking a major step towards transforming the state into a centre for textile and apparel manufacturing. During the recent CMAI FAB show in Mumbai, CM Vishnu Deo Sai engaged with the investors and industrialists, inviting them to invest in the state. He presented the state's ambitious vision for the textile sector. The government is emphasising that the state is now not just focused on ease of doing business, but speed of doing business. Additionally, the state cabinet has already approved NIFT campus in Nava Raipur. Soon, a CMAI Textile and Apparel facilitation centre too will be set up.



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SHORT-TERM MARGINAL IMPACT SEEN ON BRANDED GARMENTS

# B'desh Port Curbs may Create ₹1k cr Biz for Local Textile Cos

**PORT OF CALL** Move expected to reduce back-door import of Chinese fabric

Jayashree Bhosale

**Pune:** India's ban on import from Bangladesh through land ports is expected to have a short-term marginal impact on branded garment industry from the winter season. However, the ban is expected to generate an additional business of over ₹1,000 crore for the domestic textile industry.

The local industry, fearing double digit growth in textiles imports from Bangladesh due to zero import duty, had been demanding restrictions on imports. The move is also expected to curb back door import of Chinese fabric, which has 20% import duty. Leading Indian brands and global brands present in India have a substantial sourcing of 20-60% from Bangladesh, say industry estimates. "Sourcing garments from Bangladesh is cheaper by

## New Routes

All leading Indian garment brands, including global ones in India, source an estimated 20-30% from Bangladesh

### THIS IS BECAUSE:

- Sourcing from there is 12% to 15% cheaper
- Large scale factories capable of catering to large scale bulk orders

Owing to port restrictions, short-term disruption of supply chains of brands and MSMEs expected

Buyers to be impacted due to higher costs and lead times

Land route ban imports can boost local manufacturing



YOGEEESH

12% to 15%. However, the bigger advantage for the brands is that the large-scale factories in Bangladesh, which can have upto 5,000 machines, have ca-

pabilities to cater to large scale bulk orders," said Rahul Mehta, chief mentor, Clothing Manufacturers' Association of India (CMAI).

## बांग्लादेशी रोक, खुदरा बेअसर !

शाइन जैकब और शर्लिन डिस्जा  
चेन्नई/मुंबई, 19 मई

बांग्लादेश से जमीन के रास्ते भारत में परिधान सारित दूसरी वस्तुओं के आयात पर प्रतिबंध लगने से घरेलू खुदरा कंपनियों पर कोई खास असर नहीं पड़ेगा। उद्योग जगत से जुड़े स्रोतों ने यह बात कही। विशेषज्ञों का कहना है कि बांग्लादेश से निर्यात धमने के बाद भारत इनकी भरपाई घरेलू स्रोतों से पूरा कर लेगा क्योंकि मात्रा कम रहने से इसमें कोई दिक्कत नहीं आएगी।

परिधान उद्योग का प्रतिनिधित्व करने वाले संगठन इंडियन टेक्सटाइल फेडरेशन (आईटीएफ) के अनुसार पिछले वित्त वर्ष फरवरी तक 11 महीने की अवधि के दौरान भारत ने बांग्लादेश से 61.8 करोड़ डॉलर मूल्य के बुने (फिट एवं वोवन) परिधानों का आयात किया था। भारत के कुल परिधान आयात में बांग्लादेश की हिस्सेदारी 35-40 प्रतिशत होती है। कोयम्बटूर स्थित आईटीएफ के संयोजक प्रभु दामोदरन ने कहा, "शून्य शुल्क लाभ के कारण भारत के कारोबारों बांग्लादेश से बड़े पैमाने पर वस्त्रों का आयात कर रहे थे। मगर अब इनका आयात धमने के बाद स्थानीय स्तर पर उत्पादन को मजबूती मिलेगी और स्थानीय विनिर्माताओं को काफी मदद मिलेगी।" वाणिज्य मंत्रालय द्वारा 17 मई को जारी एक अधिसूचना के अनुसार मुंबई के नव्या शेषा और कोलकाता के



### घरेलू स्तर से भरपाई पूरी होगी : विशेषज्ञ

■ पिछले वित्त वर्ष फरवरी तक बांग्लादेश से 61.8 करोड़ डॉलर मूल्य के बुने परिधानों का आयात हुआ

■ भारत के कुल परिधान आयात में बांग्लादेश की हिस्सेदारी 35-40 प्रतिशत होती है

बंदगाहों के जरिये बांग्लादेश से आयात को इजाजत नहीं दी जाएगी। इससे बांग्लादेश के सामान काफी महंगे हो जाएंगे जिसके भारतीय आयातक इन्हें मंगाने से परहेज करने लगेंगे।

वस्त्र उत्पादक कंपनी टी टी लिमिटेड के प्रबंध निदेशक संजय कुमार जैन ने कहा, "सरकार के इस कदम से लागत भी बढ़ जाएगी और समय भी अधिक लगेगा जिससे छोटी आयातकों के लिए आयात कर पाना मुश्किल हो जाएगा। इस समय बांग्लादेश से भारतीय बाजार में आने वाली वस्तुओं पर शुल्क नहीं लगता है।

वहां से सालाना 6,000 करोड़ रुपये मूल्य के सामान आ रहे हैं। मगर इस पर प्रतिबंध लगने के बाद कम से कम 1,000-1,200 करोड़ रुपये मूल्य के उत्पाद भारतीय विनिर्माता ही देने लग जाएंगे। विशेषज्ञों का कहना मंत्रालय के इस कदम से चीन से शुल्क मुक्त कपड़ों के आयात पर भी अंकुश लग जाएगा। चीन अपने सामान बांग्लादेश भेज रहा था और वहां से वे बिना आयात शुल्क के भारतीय बाजारों में आ रहे थे। अगर चीन के कपड़े भारतीय बाजार में सीधे आयात किए जाते तो उन पर 20 प्रतिशत आयात

शुल्क लगता। भारतीय बाजार की एक दिग्गज खुदरा कंपनी ने कहा कि अब घरेलू बाजार से कपड़े उपलब्ध होने शुरू हो जाएंगे। कलॉडिंग मैनुफैक्चरर्स एसोसिएशन ऑफ इंडिया (सीएमएआई) के अध्यक्ष संतोष कटारिया ने कहा, "भारतीय वस्त्र उद्योग पहले से ही शिकायत करता रहा है कि देशी बाजार में काफी सस्ते परिधान बाहर से आ रहे हैं जिनसे घरेलू विनिर्माताओं खासकर एमएसएमई पर प्रतिकूल असर हो रहा है। सरकार ने सही समय पर यह कदम उठाकर विदेश में बने सस्ते उत्पादों के भारतीय बाजारों में आने के रास्ते बंद कर दिए हैं। इस कदम से वस्त्र उत्पादन में भारत की आत्म-निर्भरता बढ़ेगी।"

कटारिया ने कहा कि इस नीति के साथ-साथ सरकार को भारतीय विनिर्माताओं को क्षमता निर्माण में मदद करने के साथ ही कारोबारों सुगमता बढ़ाने के उपाय भी करने चाहिए। उन्होंने कहा, "हमारे एमएसएमई को प्रतिस्पर्धी क्षमता बढ़ाना बेहद जरूरी है। वे कार्य करने के बाद ही ऐसे प्रगतिशील व्यापारिक उपायों का पूरा लाभ मिल पाएगा।" हालांकि, सरकार के इस आदेश के बाद खरीदारों को अस्थायी तौर पर दिक्कतों का सामना करना पड़ सकता है। इसका कारण यह है कि उनकी आपूर्ति व्यवस्था प्रभावित होगी और खर्च के साथ ही समय भी अधिक लगेगा। जैन ने कहा, "उन्हें नए सिरे से तालमेल बैठाना होगा और कीमतों एवं गुणवत्ता के लिहाज से मामूली अंतर वाले भारतीय उत्पादों की तरफ झुकाव बढ़ेगा।"

...23/-

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Date	Subject	Particulars
<b>Circulars (Email, Website &amp; WhatsApp to All Members)</b>		
8th May 2025	<b>Cir No. 06 / 81st NGF / 2025</b>	Cir No. 06 / 81st NGF / 25 – 81ST NATIONAL GARMENT FAIR KIDS SECTION – SHOW DIRECTORY CIRCULAR
8th May 2025	<b>Cir No. 07 / M-3 / 2025</b>	Cir No. 07 / M-3 / 25 – ACTIVITIES OF THE ASSOCIATION FOR THE MONTH OF APRIL 2025
9th May 2025	<b>Cir No. 08 / 81st NGF / 2025</b>	Cir No. 08 / 81st NGF / 25 – 81ST NATIONAL GARMENT FAIR – BOOKING NOW OPENS FOR MEN'S, WOMEN'S AND ACCESSORIES SECTION
19th May 2025	<b>Cir No. 09 / 81st NGF / 2025</b>	Cir No. 09 / 81st NGF / 25 – 81ST NATIONAL GARMENT FAIR – BOOKING NOW OPENS FOR MEN'S, WOMEN'S AND ACCESSORIES SECTION
<b>Social Media Posts (Facebook, Instagram, LinkedIn, Twitter, WhatsApp &amp; YouTube)</b>		
2nd May 2025	<b>3RD NORTH INDIA GARMENT FAIR</b>	First Time Ever - Plug & Play Concept
2nd May 2025	<b>3RD NORTH INDIA GARMENT FAIR</b>	3rd North India Garment Fair - Limited Stalls available
3rd May 2025	<b>3RD NORTH INDIA GARMENT FAIR</b>	3rd North India Garment Fair - Visitor Registration Now Open
3rd May 2025	<b>3RD NORTH INDIA GARMENT FAIR</b>	3rd North India Garment Fair - Limited Stalls available
5th May 2025	<b>5TH FAB SHOW</b>	In conversation with Mr Naveen Sainani, Hon. Gen. Secretary & Chairman, FAB SHOW at 5th FAB show
5th May 2025	<b>3RD NORTH INDIA GARMENT FAIR</b>	3rd North India Garment Fair - Limited Stalls available
5th May 2025	<b>3RD NORTH INDIA GARMENT FAIR</b>	3rd North India Garment Fair - Visitor Registration Now Open
6th May 2025	<b>5TH FAB SHOW</b>	In conversation with Shri. Vishnu Deo Sai, Hon'ble Chief Minister of Chhattisgarh at 5th FAB show
6th May 2025	<b>CNA POST</b>	सावधान THE CHANNEL F - DEHRADUN, UTTARAKHAND
6th May 2025	<b>3RD NORTH INDIA GARMENT FAIR</b>	3rd North India Garment Fair - Visitor Registration Now Open

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7th May 2025	<b>CMAI POST</b>	CMAI POST
7th May 2025	<b>CNA POST</b>	Collection Report for the period 01.03.2025 to 31.03.2025
8th May 2025	<b>3RD NORTH INDIA GARMENT FAIR</b>	Click Here to Register for FREE: <a href="https://bit.ly/4lsg8sd">https://bit.ly/4lsg8sd</a>
9th May 2025	<b>81ST NGF</b>	81ST NGF post
10th May 2025	<b>CMAI POST</b>	It was a Pioneering Initiative by CMAI
10th May 2025	<b>81ST NGF</b>	81ST NGF post
12th May 2025	<b>CNA POST</b>	सावधान TALHA BOMBAY COLLECTION, ETAWAH, UTTAR PRADESH
12th May 2025	<b>81ST NGF</b>	81ST NGF post
13th May 2025	<b>81ST NGF</b>	81ST NGF post
14th May 2025	<b>3RD NORTH INDIA GARMENT FAIR</b>	Postpones the 3rd North India Garment Fair
15th May 2025	<b>81st National Garment Fair</b>	Block Your Dates
15th May 2025	<b>CNA POST</b>	सावधान PAWAN MOTORS / V-LAGE BAZAR - PRATAPGARH, UTTAR PRADESH
16th May 2025	<b>81st National Garment Fair</b>	Visitor Registration @ Now Open
19th May 2025	<b>81st National Garment Fair</b>	Visitor Registration @ Now Open
19th May 2025	<b>CMAI POST</b>	CMAI POST
19th May 2025	<b>81st National Garment Fair</b>	Booking goes live! at 11:30 am on 21st May 2025 (Men's & Women's)
20th May 2025	<b>81st National Garment Fair</b>	Visitor Registration @ Now Open
20th May 2025	<b>81st National Garment Fair</b>	Booking goes live! at 11:30 am on 21st May 2025 (Men's & Women's)
21st May 2025	<b>81st National Garment Fair</b>	Stall Booking opens today at 11:30 am
22nd May 2025	<b>81st National Garment Fair</b>	Pre-Register Online
22nd May 2025	<b>CNA POST</b>	सावधान ARPAN, VARANASI, UTTAR PRADESH
23rd May 2025	<b>81st National Garment Fair</b>	Pre-Register Online
27th May 2025	<b>81st National Garment Fair</b>	Mr. Karan Sachdev, Owner, Madan Collection, Prayagraj to Personally Invite him to be one of Guest of Honours at the Inauguration of the 81st National Garment Fair - Kidswear.
28th May 2025	<b>81st National Garment Fair</b>	Pre-Register Online
28th May 2025	<b>CNA POST</b>	सावधान VINOD BROS / JUST FOR U
30th May 2025	<b>81st National Garment Fair</b>	Pre-Register Online

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### Weekly Newsletter (Email, WhatsApp & Website)

5th May 2025	<b>eNews Vol. 13 No. 64</b>	Business News related to Domestic and International Garment Industry for the period prior to 5th May 2025
12th May 2025	<b>eNews Vol. 13 No. 65</b>	Business News related to Domestic and International Garment Industry for the period prior to 12th May 2025
19th May 2025	<b>eNews Vol. 13 No. 66</b>	Business News related to Domestic and International Garment Industry for the period prior to 19th May 2025
26th May 2025	<b>eNews Vol. 13 No. 67</b>	Business News related to Domestic and International Garment Industry for the period prior to 26th May 2025

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